



# Training Course



## Basics of After Sales Management for the Independent Service Provider

Dates: 8th & 9th July 2016 - 1 day course



### The Course Aims to

- Give a clear understanding of the two labour rates, Break-even Point Plan Point and their impact on your business.
- Demonstrate simple methods to calculate your labour rate to ensure business viability.
- You will learn how to manage your workshop labour efficiency, to realize the full profit potential of your business

This highly practical course is delivered in a manner that caters for all levels of experience and will give you a clear and simple understanding of the elements that are critical to running a profitable and successful business

### The Target Groups:

- Automotive Technicians
- Garage Managers
- Auto Mechanics

Discount applies for  
**AutoMester**  
Garages!

### LOCATION

HELLA Training Academy (HTA), Woodford Business Park, Santry, Dublin 17

### DURATION

1 day (lunch provided)

### COURSE FEE

**Course Fee**  
**€220**

Pre-paid by Credit Card

**Book online now: [www.hta.ie](http://www.hta.ie)**  
or contact HELLA Ireland

**Michael:** 087 195 3831 | **Phone:** 01 862 0000 | **E-mail:** [irlsales@hella.ie](mailto:irlsales@hella.ie)

**Early Bird**

Book before 10th June  
and avail of €20 discount